



**BANK INFORMATION**

<b>Name of Primary Bank:</b>	<b>Contact:</b>	
<b>Account #(s):</b>	<b>Phone Number:</b>	<b>Number of Years:</b>
<b>Other Lender Reference:</b>	<b>Acct#:</b>	<b>Phone Number:</b>

**OIL COMPANY INFORMATION**

<b>Brand:</b>	<b>Supplier:</b>
<b>Gallons /Month (total):</b> _____	<b>Contact Name:</b>
	<b>Phone Number:</b>

**PLEASE COMPLETE THE SITE INFORMATION SHEET ATTACHED**

**ADDITIONAL PROFIT CENTER INFORMATION**

<b>Inside Sales /Month:</b> _____	<b>Car Wash Sales /Month:</b> _____
<b>QSR:</b> _____	<b>Other:</b> _____
<b>Sales /Month:</b> _____	<b>Sales /Month:</b> _____

I hereby authorize you to disclose the personal and/or business credit information set forth in this application. I hereby represent to **Lender** that such information is true, correct and complete. A photostatic copy of this authorization shall be valid as the original.

You irrevocably authorize us to execute and file any UCC financing statement in your name which relates to the Note and Security Agreement. You agree to give PFC any financial information upon our request.

If your application for business credit is denied, you have the right to a written statement of the specific reasons for denial. To obtain the statement, please contact Operations Manager, **PFC, 33 Mill Plain Road, Danbury CT 06811** or call (203)778-1000 within 60 days from the date you are notified of our decision. We will send you a written statement of reasons for the denial within 30 days of receiving your request for the statement.

Notice: The federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with the law concerning the creditor is the Federal Trade Commission, Equal Credit Opportunity, Washington, DC 20580.

The undersigned agrees that PFC has the right to confirm the accuracy of the above referenced credit information and that PFC has the right to accept or reject this application.

\_\_\_\_\_  
Signature/Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature/Title

\_\_\_\_\_  
Date

**Please return this application along with the rest of your credit package to-**  
**Petroleum & Franchise Capital**  
**5079 Browning Way**  
**Lilburn, GA 30047**  
**Attention: H. J. Tim Hardy**  
**Phone: 770-806-1977**

## SITE INFORMATION

**Borrower Name -**

	<u>SITE 1</u>	<u>SITE 2</u>	<u>SITE 3</u>	<u>SITE 4</u>	<u>SITE 5</u>	<u>SITE 6</u>	<u>SITE 7</u>
<b>History</b>							
How many years has the site been in existence							
Is the borrower a Jobber/Distributor or Dealer							
How many years has the site been operated by borrower							
Does the borrower own the land at the site							
How many years has the borrower owned the land							
What's on site? ( <b>C</b> =C-Store, <b>W</b> =Car wash, <b>R</b> =Auto repair, <b>Q</b> =QSR)							
What is the site branded							
How many gallons are pumped per month							
<b>Supply Agreement Info.</b>							
Is there a Supply Agmt in place							
Who is the Supply Agmt with & how many years remaining							
Does the Supply Agmt provide for a rebate & how much							
Does borrower buy <b>Rack, Rack+ or DTW</b>							
Has the Jobber / Oil Co. made any cash investment in site							
<b>Breakdown Current FYE</b>							
Motor Fuel - Cents Per Gallon Margin							
- Gas							
- Diesel							
<b>Convenience Store - Margins (%)</b>							
Car Wash - Total Sales							
QSR - Total Sales							
Auto Repair - Total Sales							

Co. Who Owns Enterprise

Co. Who Owns Land

**SITE 1 ADDRESS:**

**SITE 2 ADDRESS:**

**SITE 3 ADDRESS:**

**SITE 4 ADDRESS:**

**SITE 5 ADDRESS:**

**SITE 6 ADDRESS:**

**SITE 7 ADDRESS:**

# **APPLICATION CHECKLIST**

**The following information is necessary for a conditional approval of your application. Failure to provide the information requested will result in underwriting delays. Please fax or overnight legible copies of all documents. For all items not applicable or not available, please provide a detailed explanation.**

- 1. A complete and signed credit application.**
- 2. Copy of articles of incorporation, partnership or joint venture agreement.**
- 3. Schedule of ownership, including full name, address, social security number and percent of ownership for each principal or partner.**
- 4. Two years' historical operating statements.**
- 5. Current, signed and dated personal financial statements for applicant and all principals and guarantors.**
- 6. Two most recent years' federal income tax returns (signed) for applicant and all principals.**
- 7. A detailed budget and schedule for completion of project (New Construction)**
- 8. Specific list of all items to be acquired with loan funds.**
- 9. Copies of all financing documents relating to the property, including all mortgages, promissory notes and loan commitment letters. Please include contact person, address, phone and fax for each lender.**
- 10. Copy of franchise license agreement.**
- 11. Copy of management agreement or detailed plans for management of property.**
- 12. Copy of title policy.**
- 13. Copy of recent appraisal.**
- 14. Copy of any ground leases associated with the property.**

**Other items:**

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**Lender reserves the right to impose additional documentation requirements as deemed necessary**